

Position:

Technical Services Manager

Location:

ErosionLab®; Rice Lake, WI

Overview:

Manages technical service activities for American Excelsior Company (AEC). Travels as needed to represent and promote the industry and AEC. Works to meet division objectives and strategic plans to help financial profitability.

Reports to:

Division Director

Activities:

- Managing
 - ErosionLab, technical marketing, and technical support.
 - ErosionLab Manager, Technician, and summer intern(s) and/or other temporary help.
 - ErosionLab budget.
 - All testing and research projects conducted at ErosionLab and the quality and organization of all resultant data.
 - ErosionWorks® design software program.
- Promoting lab results through professional papers and presentations at national conferences such as IECA, StormCon, and ASCE and regional conferences to support AEC Territory Managers.
- Representing AEC in the erosion and sediment control arena through active participation and leadership in ASTM.
- Maintaining AEC's relationship with all other large-scale erosion and sediment testing facilities in the industry.
- Organizing and leading distributor training and educational events at ErosionLab.
- Creating and conducting webinars.
- Writing case studies and other technical documents.
- Supporting Territory Managers with field visits as needed.
- Providing daily technical support to customers.
- Completing all other tasks assigned by Division Director.

Individuals interested in learning more about the position should contact:

Kurt Kelsey

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